

BRAVE & MAIDEN

ESTATE

Job Title:	Estate Host
FLSA Status:	Part-time and Full-time (Weekends, Holidays, Events) / Regular / Non-Exempt
Reports to:	Tasting Room Manager
Hourly Rate:	\$18-\$22 BOE + Monthly sales commissions and tips

About Us

Brave & Maiden Estate (BME) is driven by a simple mission: to craft extraordinary wines and share them with unforgettable hospitality. And we are committed to building a team to make that vision a reality.

Since the opening of our new winery and tasting room in the Fall of 2018, we have always offered elevated, unconventional, and unforgettable hospitality to our guests.

About the Position

Brave and Maiden Estate is looking for part-time, weekday/weekends/holidays/events team members to help deliver unforgettable experiences for guests visiting our tasting room.

ESSENTIAL DUTIES AND RESPONSIBILITIES

- Tasting Room Operations: helps with tasting room floor operations which include but are not limited to: maintaining housekeeping standards (ensuring the safety, productivity, and on-brand aesthetic for all visitors), conducting opening and closing procedures including cash handling, and overseeing tasting menus and collateral.
- Hospitality: conducts daily tasting programs, VIP experiences & events that are unforgettable and leaves lasting impressions on guests and ultimately builds relationships between them and the brand.
- DTC Sales: achieves retail and profitability goals through Wine Club Membership sign-ups, tasting room sales, events and data collection.

About You

The requirements listed below are a sampling of the knowledge, skills, and abilities we're looking for. They are by no means exhaustive and the successful candidate will undoubtedly bring many more qualities to the table.

- Wine knowledge is not required, but preferred.
- You are driven to meet goals and see results.
- You have an inherent ability to read a guest and connect with them, improvising the guest's experience based on their personality and interests.
- You see the good in people. You are team-oriented. You enjoy working collaboratively.
- You see value in feedback. You offer and seek out suggestions for improvement.
- You are a go-getter. You look for ways to contribute rather than waiting to be assigned specific tasks.
- You have strong communication skills, both verbal and written.
- You genuinely enjoy hosting and entertaining others and ensuring your guests enjoy themselves.

- You're reliable and able to work a flexible schedule as needed, including weekends, holidays and evenings.
- You're a good neighbor. You represent BME in the local wine and tourism industry, to our immediate neighborhood, and to the greater Santa Ynez community.

PROFESSIONAL REQUIREMENTS

- At least one year working in wine retail sales, restaurants, hotels, or another hospitality industry
- POS skills

PHYSICAL REQUIREMENTS

Following are a few physical requirements that must be met by an employee to successfully perform the essential functions and key responsibilities of this position.

- The ability to work in a constant state of alertness and in a safe manner at all times.
- Frequent operation of computer and other office equipment
- The ability to stand for long periods of time, but also sit at a workstation, walk, climb stairs, bend, lift, twist, pull, push, carry, grasp, reach and stoop as needed, and lift and carry up to 50 pounds.

How to Apply

Email resume to work@braveandmaiden.com.