

# BRAVE & MAIDEN

ESTATE

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<b>Job Title:</b>	Estate Host
<b>FLSA Status:</b>	Part-time and Full-time (Weekends, Holidays, Events) / Regular / Non-Exempt
<b>Reports to:</b>	Tasting Room Manager
<b>Hourly Rate:</b>	\$18-\$22 BOE + Monthly sales commissions and tips

## About Us

Brave & Maiden Estate (BME) is driven by a simple mission: to craft extraordinary wines and share them with unforgettable hospitality. And we are committed to building a team to make that vision a reality.

Since the opening of our new winery and tasting room in the Fall of 2018, we have always offered elevated, unconventional, and unforgettable hospitality to our guests.

## About the Position

Brave and Maiden Estate is looking for part-time, weekday/weekends/holidays/events team members to help deliver unforgettable experiences for guests visiting our tasting room.

### ESSENTIAL DUTIES AND RESPONSIBILITIES

- Tasting Room Operations: helps with tasting room floor operations which include but are not limited to: maintaining housekeeping standards (ensuring the safety, productivity, and on-brand aesthetic for all visitors), conducting opening and closing procedures including cash handling, and overseeing tasting menus and collateral.
- Hospitality: conducts daily tasting programs, VIP experiences & events that are unforgettable and leaves lasting impressions on guests and ultimately builds relationships between them and the brand.
- DTC Sales: achieves retail and profitability goals through Wine Club Membership sign-ups, tasting room sales, events and data collection.

## About You

The requirements listed below are a sampling of the knowledge, skills, and abilities we're looking for. They are by no means exhaustive and the successful candidate will undoubtedly bring many more qualities to the table.

- Wine knowledge is not required, but preferred.
- You are driven to meet goals and see results.
- You have an inherent ability to read a guest and connect with them, improvising the guest's experience based on their personality and interests.
- You see the good in people. You are team-oriented. You enjoy working collaboratively.
- You see value in feedback. You offer and seek out suggestions for improvement.
- You are a go-getter. You look for ways to contribute rather than waiting to be assigned specific tasks.
- You have strong communication skills, both verbal and written.
- You genuinely enjoy hosting and entertaining others and ensuring your guests enjoy themselves.

- You're reliable and able to work a flexible schedule as needed, including weekends, holidays and evenings.
- You're a good neighbor. You represent BME in the local wine and tourism industry, to our immediate neighborhood, and to the greater Santa Ynez community.

#### PROFESSIONAL REQUIREMENTS

- At least one year working in wine retail sales, restaurants, hotels, or another hospitality industry
- POS skills

#### PHYSICAL REQUIREMENTS

Following are a few physical requirements that must be met by an employee to successfully perform the essential functions and key responsibilities of this position.

- The ability to work in a constant state of alertness and in a safe manner at all times.
- Frequent operation of computer and other office equipment
- The ability to stand for long periods of time, but also sit at a workstation, walk, climb stairs, bend, lift, twist, pull, push, carry, grasp, reach and stoop as needed, and lift and carry up to 50 pounds.

#### How to Apply

Email resume to [work@braveandmaiden.com](mailto:work@braveandmaiden.com).